



MONEY SPHERE

Opening you up to a world of financial solutions

www.money-sphere.co.uk

0800 689 5312

info@money-sphere.co.uk

R&D case study - Security Systems Developer

R&D tax rebate experts

We are a licensed credit broker authorised and regulated by the Financial Conduct Authority FRN 821090 . Registered in England and Wales, Money Sphere Limited registered in England and Wales (registered no. 10601271)



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The Background

Money Sphere approached a highly reputable and well established security systems designer/manufacturer. The client pride themselves on designing, installing, and maintaining robust and state-of-the-art intelligent security solutions, previously unachieved within their industry. The clients wealth of knowledge and experience enables the company to work across numerous demanding sectors from Retail and Hospitality to Finance, Education, Healthcare, and Commercial. The company are one of a handful of operators within its market that are capable of producing new solutions exceeding the requirements of these sectors. This client had never submitted a claim previously and said to us that anyone who has approached them previously didn't take any time to properly explain why they would be eligible, they felt the Money Sphere difference from the outset and we spent time with them explaining the key aspects of their business which would be eligible.

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The Solution?

Money Sphere worked with client across two financial periods with terms signed to do the next 3 submissions, with qualifying expenditure from complex software integrations to analysis informing improved network security. We followed our usual process of ensuring as zero touch as possible and presented our findings to them for their approval. The client couldn't believe what they were due back and were incredibly excited about what they could use the cash for to expand their business. The client has had circa £35K injection of cash back into their business and they are now going to be doing their claims year on year using our and we quote 'exceptional service'.



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The Result?

- The injection of cash has allowed the business to explore other areas of security services & products which were in the pipeline
- The client can now look at all costs associated with the delivery of their services as claimable costs
- The client now has an expert at hand to ask for advice on how to structure their future projects